

## The Lightsmith Group – Associate Job Description

### Opportunity:

A newly established, award-winning private equity firm focused on superior returns through sustainable investment seeks a highly motivated, entrepreneurial Associate to join the founding team. In addition to gaining investment experience, the Associate will have the chance to work directly with senior partners in the launch phase of the fund and to have direct involvement in investment strategy and investor and stakeholder engagement in a global context.

### The Firm:

Founded by partners with deep backgrounds in direct investing, government, international development, and climate finance, The Lightsmith Group pursues investment strategies that deliver superior returns by addressing the world's critical needs for sustainable energy, food, water, transport, and climate solutions. The firm's senior partners each have over 20 years of experience within leading private equity and growth equity investment firms (Carlyle, VantagePoint Capital) as well as in US and international government agencies (OPIC, IFC). The firm is launching the first fund focused on global growth equity investments in companies with climate resilience solutions and achieved first close of the fund in December 2019. The full fund size is targeted to be \$250-400 million.

### Responsibilities:

The Associate will be involved in directly supporting the two senior partners and current Associate in the development and launch of the fund and its subsequent investment activities. Key responsibilities will include:

- Assisting in mapping of subsectors for investment strategy;
- Assisting in identification and engagement with potential investment target companies;
- Assisting in due diligence, financial modeling, and deal execution;
- Supporting operationalization of the fund;
- Supporting investor and stakeholder engagement and communication.

### Qualifications:

An ideal candidate would have the following attributes:

- At least 2 years of top tier investment banking, private equity, or hedge fund experience. Select backgrounds in management consulting or technology companies will also be considered;
- Strong undergraduate educational background, with MBA or graduate education a plus;
- Extremely strong analytical and financial modeling skills;
- Very strong writing and communications skills, including presentation (PowerPoint) and social media skills; and
- Entrepreneurial, self-starting personality with strong team orientation and bias for action.

In addition, the following fund-specific experience and skills are a plus:

- International experience and foreign language skills;
- International development experience;
- Climate finance experience or exposure to climate science or environmental engineering;
- Sector-based exposure to data and analytics, water, food and agriculture, energy, transport, and/or financial services.

### Location:

- New York City (Manhattan)

### Compensation:

- Market competitive compensation, with the potential for accelerated advancement as the firm grows.

If interested, please send a resume and cover letter to [jay.koh@lightsmithgp.com](mailto:jay.koh@lightsmithgp.com) and [serena.shi@lightsmithgp.com](mailto:serena.shi@lightsmithgp.com).