

## The Lightsmith Group – Vice President, Emerging Markets Job Description

**Location:** Emerging Market Country (Possibly India, Brazil, etc.)

**Start Date:** Immediate

The Lightsmith Group is currently building out our investment team while continuing to scale up the funds under management to the \$250 million target size, allocating 50% to US/Europe and 50% to emerging market countries. The Fund makes active minority investments in growth-stage companies (\$5-100 million of revenue) offering technologies that can help to assess and manage the risks and impacts increased by climate change in many sectors of the economy, including water, food and agriculture, energy, transportation and logistics, and the built environment. This includes focus areas such as agricultural analytics, supply chain analytics, catastrophe risk and weather modeling, geospatial imagery and digital mapping, resilient food systems, and water efficiency and harvesting. Our firm's founding partners are experienced investors with over 20 years of experience at Carlyle Group and VantagePoint Capital as well as at IFC, OPIC, the US Department of Energy, and the UN Green Climate Fund.

**The Role:** This position is ideal for a foreign national, educated in the U.S. and looking to work abroad for 1-2 years before returning to the U.S. He/she will be a lead investor, sourcing deals and overseeing existing and new portfolio companies in emerging market countries. The position requires someone entrepreneurial, able to wear a number of hats including administrative, marketing and sales and willing to roll-up their sleeves to ensure success for the firm and their investments.

Promoting a positive, team-oriented attitude is critical and the understanding that no task is too menial regardless of title. The ideal candidate will possess first and foremost the right attitude and be a strong cultural fit for the firm. In addition, they must have proven investing and portfolio management experience, be able to work autonomously as well as with others, work with minimal direction, have strong communication skills including a strong command of the English language and proven investing fundamentals (finance, modeling, Excel, etc.). Prior experience in investment banking would be a plus. Although not necessary, a demonstrated interest in climate resiliency and addressing the effects of climate change by investing in growing companies would be a plus as is past experience in technology, cleantech, energy and emerging markets. Responsibilities include performing industry and company research, sourcing, modeling financial statements and potential transactions, conducting due diligence on potential investments and working closely with portfolio companies and other third-party professionals. This is a career track role with lots of growth potential.